



Proposal Evaluation

Refuse Collection Vehicles with Related Equipment, Accessories, and Services RFP #110223

Possible Points		Air-Flo MFG Co	Amrep Manufacturing	Curbtender Inc	Dennis Eagle Inc	Hol-Mac Corporation	Kann Manufacturing	Labrie Enviroquip	Loadmaster
Conformance to RFP Requirements	50	31	38	42	-	40	36	40	36
Pricing	400	245	303	341	-	318	296	316	250
Financial Viability and Marketplace Success	75	50	61	61	-	62	54	66	57
Ability to Sell and Deliver Service	100	65	78	78	-	75	61	86	68
Marketing Plan	50	35	39	40	-	40	31	39	34
Value Added Attributes	75	50	62	62	-	59	59	60	54
Warranty	50	39	40	42	-	40	39	40	38
Depth and Breadth of Offered Equipment, Products, or Services	200	131	170	175	-	164	158	178	154
Total Points	1,000	646	791	841	-	798	734	825	691
Rank Order		14	7	3	15	6	9	5	13

Possible Points		McNeilus Financial	Scranton Manufacturing	Spartan Truck	Stellar Industries	Stetco Group LLC	The Heil Co	Universal Handling
Conformance to RFP Requirements	50	41	41	38	40	35	41	36
Pricing	400	333	330	280	324	303	329	290
Financial Viability and Marketplace Success	75	65	65	50	58	56	64	53
Ability to Sell and Deliver Service	100	78	85	61	79	68	86	64
Marketing Plan	50	41	41	33	41	37	39	35
Value Added Attributes	75	61	63	53	59	49	65	55
Warranty	50	40	37	40	42	40	39	40
Depth and Breadth of Offered Equipment, Products, or Services	200	174	181	151	139	128	181	130
Total Points	1,000	833	843	706	782	716	844	703
Rank Order		4	2	11	8	10	1	12

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